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## **PRESIDENT**

**Posting Date:** January 2012  
**Position:** Full Time  
**Salary Range:** Based on Experience  
**Benefits:** Yes

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### **Position Summary:**

[Strong Women, Strong Girls](#) (SWSG) is a national mentoring organization that has pioneered an innovative program model to empower today's girls and young women to grow into tomorrow's strong leaders who will create positive social change. We are in search of a dynamic and passionate individual to join our organization as our next *President*. The new *President* will bring visionary leadership and management experience, operational excellence, and the ability to cultivate strong relationships. This person will serve as the principal advocate of SWSG, develop opportunities to promote the organization, and build a high-quality organization capable of even further growth while continuing to successfully deliver its nationally-recognized programs. The *President* will be an inspirational, proactive, collaborative, and accomplished leader not only to those in the organization, but for the over 1000 girls this organization serves. The ideal candidate will have a deep understanding of and commitment to the needs of girls and young women across the country, as well as the ability to nurture fruitful partnerships in all parts of the country and across all sectors of society.

### **Key Responsibilities:**

#### *Organizational Leadership*

- Implement the organization's mission and provide strategic direction to achieve the organization's goals
- Ensure high standards of excellence in the delivery of SWSG's programs across all cities and sites
- Build and maintain strong relationships with the Board of Directors, staff (including local *Executive Directors*), and key stakeholders to ensure ongoing, effective communication
- Responsible for development of the Board of Directors and ensuring SWSG will be an organization with an engaged, active, and diverse board
- Create and maintain an organizational culture and morale that embraces teamwork, transparency, open communication, and innovative programming in developing future leaders

#### *Fundraising and Grant Management*

- Build upon existing funder relations to ensure support for the future
- Safeguard the financial stability of the organization
- Optimize revenue and fundraising opportunities, seeking out new and non-traditional sources of income in coordination with the *National Director of Communications and Development*
- Bring a level of financial knowledge to the organization that will allow funders to be comfortable that their donations are being deployed in a cost-effective and results-driven manner

#### *Operational Excellence*

- Identify opportunities to improve organizational infrastructure, processes, and resources to ensure that SWSG will continue to deliver its successful programs as the organization grows
- Identify ways to sustainably scale the organization, including development of earned-income programs
- Build growth and succession plans for new senior leaders entering vacant roles and launching new SWSG sites



### Qualifications:

- Bachelor's degree is required; professional degree or master's degree in Education, Social Entrepreneurism, or Non-Profit Management preferred
- Experience in leading and growing a successful organization or company
- Demonstrate an understanding of and a passion for meeting the needs of women and girls
- Capable of managing multiple priorities while leading in a manner that embodies respect, teamwork, and collaboration from a diverse and dedicated staff
- Have experience or a strong understanding of how to manage and operate within a multi-site or national organization
- Exceptional oral, written, and listening skills are required, including capability of and comfort with speaking to constituents and stakeholders about the power and potential of the *Strong Women, Strong Girls* model
- Ability to build sustainable and productive partnerships within nonprofits, businesses, academic institutions, and city and state government
- Success working with a Board of Directors, including the ability to foster existing Board member relationships, and/or comparable experience strongly preferred

### About Strong Women, Strong Girls:

Founded in 2000, [\*Strong Women, Strong Girls\*](#) is a nationally-recognized mentoring program that ensures girls have the resources and support that they need today to become the strong and successful women of tomorrow. By building communities of women committed to supporting positive social change, *Strong Women, Strong Girls* works to create cycles of mutual empowerment for women and girls. SWSG connects girls with college women mentors and puts them on a path from the classroom to college and beyond. More than 1,000 girls, 250 mentors, 13 college partners, and 75 sites currently participate in SWSG in South Florida, Pittsburgh, and Boston.

*Strong Women, Strong Girls* is built on a foundation of six core values:

- **Love & Support:** Building positive and consistent relationships that support each other, even when we make mistakes.
- **Integrity & Respect:** Recognizing and role modeling that everyone deserves to be treated with respect, including girls, community members, volunteers, staff, and ourselves.
- **Discovery:** Seeking out and appreciating the unique talents and abilities of others and ourselves, as well as being open to new experiences, learning and growing.
- **Balance:** Knowing when to offer and accept help to maintain a healthy life-style.
- **A Diverse Female Community:** Honoring our commonalities and differences while recognizing the unique power of a diverse all-female community.
- **SPARKS!** Feeling the magic, inspiration and excitement of working toward a common goal in Strong Women, Strong Girls.